Federal Department of Economic Affairs, Education and Research EAER State Secretariat for Economic Affairs SECO

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# Stronger Supply Chains for Organic Delicacies from Serbia in the DACH Region

Low living standards, high unemployment and migration to urban areas are among the main problems in rural areas of Serbia, especially in the south of the country. Agriculture is often one of the few existing employment opportunities. Organic production can provide a better income and help protect environment. Strengthening existing and building new supply chains between farmers and BioBalkan will increase trade volumes and increase the know-how on organic farming and processing.

#### **Objectives**

- Strengthening existing supply chains for processed vegetable and fruit-based products
- Building a new basis for supply chains with Agro Iris in order to contribute to the conversion of farms from currently conventional to organic production
- Improved advisory services for organic production through Regional Development Agency (RDA)
- Promoting organic agriculture in Southern Serbia through a series of trainings and awareness-raising measures
- Increasing mostly direct-to-consumer sales in the DACH region



Country/Region

# Serbia/Lebane, Bosilegrad

Project partners
Private business:
BioBalkan Express
Handels GmbH
Radanska Ruza D.O.O.

NGO: Optimist Agro Iris

Research or public institution: Regional Development Agency (RDA)

Duration 01.09.2022 - 31.12.2023

Total budget 199′917 CHF

SECO contribution 99'958 CHF

Consortium contribution
99'959 CHF

#### Main activities

- Establishing and supporting a cooperative of organic famers for expanding the supply base of organic raw production
- Investments into processing equipment and renovation of processing facilities for organic production
- Realizing feasibility study to assess the potential for a new supply chain for dry plums and pears with Agro Iris
- Initiate conversions to organic production and certification of farms
- Need assessment on topics of interest for organic farmers and producers in the region to develop adequate trainings
- Organize marketing activities focused on the Swiss market, like journalists journey, Swiss-specific content and online campaigns







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### A public good for the organic sector of the country

- BioBalkan works with producers whose mission is to support marginalized groups by integrating them into income-generating activities. This project steps in where the government structures are missing or are unable to provide these services.
- The project supports the building of an organic cooperative, which promotes organic farming.
- A series of trainings on organic farming open to every farmer in the region will be organized. These
  offers will not only enhance the know-how of farmers and producers in Southern Serbia, but also
  strengthen the RDA to monitor needs and offer services to the organic sector in the south of Serbia
  in the future.







Picture 1: Harvested papricas



Picture 3: Paprica Farm

## Contact information

Radanska Ruza

www.radanskaruza.rs

BioBalkan GmbH

www.biobalkan.info

**Organic Trade for Development Program** 

www.organictrade4development.org