 Fee scheme for the use of the IFOAM Standard

Updated October 2018

I. Fee scheme:

A. General principle

The IFOAM Standard is a good practice organic standard that can be used directly to certify operators globally. The IFOAM Standard is a service IFOAM offers to those organic scheme owners or certification bodies (CBs), including those in the IFOAM Accreditation Program, that do not wish to invest resources in developing or maintaining their own private standard. The use of the IFOAM Standard for certification is subject to annual fees, according to the present fee scheme.

B. Fees:

Annual fees:

<table>
<thead>
<tr>
<th>Category</th>
<th>Normal fee</th>
<th>IFOAM-OI Affiliates (20% discount)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Category 1: Small scheme owner/CB</td>
<td>250 €</td>
<td>200 €</td>
</tr>
<tr>
<td>Category 2: Medium scheme owner/CB</td>
<td>750 €</td>
<td>600 €</td>
</tr>
<tr>
<td>Category 3: Large scheme owner/CB</td>
<td>1500 €</td>
<td>1200 €</td>
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</tbody>
</table>

The categories are described as follows (when indicators conflict, the smallest category applies):

**Category 1: small scheme owner/CB:**
New schemes typically fall under this category when they still have few clients (e.g. less than 1,000 certified farmers). PGS, other scheme owners and CBs with low resources (e.g. less than 200,000 Euros annual turn-over) also fall under this category.

**Category 2: medium scheme owner/CB:**
Those are medium-size organizations, or scheme owners with a medium number of operators: typically with annual turn-over higher than 200,000 Euros and/or with more than 1,000 certified farmers (but less than 2,000) and/or more than 50 certified processing operators (but less than 200).
Category 3: large scheme owner/CB:
Large private schemes owners corresponding to a label that has an important share of the organic market in a country with well-established organic demand typically fall in this category. Schemes owners and CBs with more than 2,000 certified farmers and/or more than 200 processing operators also typically fall into this category. Large organizations with annual turn-over (related to their organic activity connected to the standard) higher than 1 million Euros also fall into this category.

C. Special offer:
IFOAM Accredited Certification Bodies are not required to pay annual fees for using the IFOAM Standard. This service is provided to them for no extra charge, as part of IFOAM Accreditation.

II. Schedule for invoicing and payment
Scheme owners or certification bodies wishing to use IFOAM Standards must pay the annual fee in accordance with this fee scheme. Payment should be made based on invoices received from IFOAM-Organics International. Invoices are payable by the end of August of every calendar year.

For learning more about the IFOAM Standard, please visit: http://www.ifoam.bio/en/ifoam-standard

For further questions and application, please contact ogs@ifoam.bio