# TABLE OF CONTENTS

1. **PRESIDENT’S MESSAGE**

2. **EXECUTIVE DIRECTOR’S MESSAGE**

3. **THE ORGANIC WORLD IN 2018 AT A GLANCE**

4. **IFOAM - ORGANICS INTERNATIONAL AT A GLANCE**
   - Our Action Group
   - Our Regional Bodies
   - Our National Groups
   - Our Sector Platforms & Related Organizations

5. **CHANGE FOR GOOD: OUR WORK IN A NUTSHELL**
   - Local Action for Global Impact
   - Policy Frameworks: Conduits for Change
   - Advocating for Change
   - Together for Change

6. **AGENTS OF CHANGE**
   - Passion, Principles, Perseverance & Pineapples
   - Nutrition for All

7. **FINANCIAL STATEMENT & THANKS**
Let’s be honest …

Globally, chemical based agriculture is now responsible for causing more environmental harm than good; it is currently financially more advantageous to harm the environment, exploit people and negatively affect their health, than it is to protect and enhance our natural resources, and strive for the well-being of our society.

Careful inspection reveals that inherently flawed systems make humanity transgress planetary boundaries. We at IFOAM – Organics International want to have an honest conversation about this, at all levels. We do not shy away, and we call things as they are: Perverse incentives based on the interests of a few - people and companies - uphold the current, destructive system that neglects the common good.

Organic 3.0 initiates a transformation towards truly sustainable agriculture. IFOAM – Organics International understands its responsibility to not only look at how to improve and upscale organic, but also at how to move agriculture as a whole forward. If we are perfectly honest, we must also acknowledge that while organic has achieved a lot, it has a long way to go in order to make such a transformation happen.

Because we understand that our strength lies in our numbers, teaming up with people from around the world who believe they can contribute to positive change allows us to amplify our messages while taking an honest and critical look at our food systems.

The principles of organic agriculture and the support of our membership and Self-organized Structures inspire us to move ahead. Thank you for providing essential support that we can continue to count on in the days and years ahead!

Peggy Miars
Executive Director’s Message

Change for good

When I started as the Executive Director of IFOAM – Organics International, the new strategy had been approved, membership had endorsed Organic 3.0 as our way forward, a new World Board had settled into its new role and an excellent team of colleagues were ready to welcome me into their midst. The trust invested in me and this solid base from which to work, allowed me to ‘hit the ground running’.

Some members asked me whether I would introduce strategic changes. While I may certainly bring in my own style, the strategy of IFOAM – Organics International, i.e. the implementation of Organic 3.0 remains at the heart of our work.

To achieve a paradigm shift ‘for good’, we work through intermediaries who translate and implement our messages in their localities. Through our work we approach rural service providers, communicators and policy makers with dedicated messaging, so they can improve their skills and knowledge for the common good. We also bring local and regional successes to global fora so that others can learn from them. Policy exchange, congresses and fairs showcase the potential of organic agriculture and provide inspiration for change. We are preparing for the Organic World Congress 2020, with the tagline ‘From its Roots, Organic Inspires Life’ where, in collaboration with our consortium, we will bring all of this to Rennes, Bretagne.

Through our work we are leading change, organically, and we make serving the common good an attractive and meaningful proposition for collaboration. At IFOAM – Organics International we are thankful to our partners, old and new. Together, we can achieve change for good!

Louise Luttikholt
# Organic Agriculture: Key Indicators and Top Countries

## Indicators

<table>
<thead>
<tr>
<th>Indicator</th>
<th>World</th>
<th>Top Countries Worldwide</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Countries with Organic Activities</strong></td>
<td>2017: 181 countries</td>
<td></td>
</tr>
<tr>
<td><strong>Number of Countries with Organic Regulations</strong></td>
<td>2017: 93 countries</td>
<td></td>
</tr>
<tr>
<td><strong>Number of Affiliates of IFOAM – ORGANICS INTERNATIONAL</strong></td>
<td>2018: 726 affiliates from 110 countries</td>
<td>Germany: 76 affiliates, India: 47 affiliates, China: 45 affiliates, USA: 43 affiliates</td>
</tr>
<tr>
<td><strong>Organic Market</strong></td>
<td>2017: 90 billion euros</td>
<td>USA: 40 billion euros, Germany: 10 billion euros, France: 7.9 billion euros</td>
</tr>
<tr>
<td><strong>Per Capita Consumption</strong></td>
<td>2017: 10.8 euros</td>
<td>Switzerland: 288 euros, Denmark: 278 euros, Sweden: 237 euros</td>
</tr>
</tbody>
</table>

## Organic Production

<table>
<thead>
<tr>
<th>Indicator</th>
<th>World</th>
<th>Total PER Region and Top Country</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Organic Agricultural Land</strong></td>
<td>2017: 69.8 million hectares</td>
<td>Africa: 2.1 million ha (Tunisia: 306,467), Asia: 6.1 million ha (China: 3 million ha), Europe: 14.6 million ha (Spain: 2.1 million ha), Latin America: 8 million ha (Argentina: 3.4 million ha), North America: 3.2 million ha (USA 2 million ha), Oceania: 35.9 million ha (Australia: 35.6 million ha)</td>
</tr>
<tr>
<td><strong>Oceania</strong></td>
<td>3.2 million hectares</td>
<td>Australia: 35.6 million ha</td>
</tr>
<tr>
<td><strong>Organic Share of Total Agricultural Land</strong></td>
<td>2017: 1.4 %</td>
<td>Africa: 0.2% (São Tomé e Príncipe: 18%), Asia: 0.4% (Timor-Leste: 8.2%), Europe: 2.9% (Liechtenstein: 37.9%), Latin America: 1.1% (Uruguay: 13%), North America: 0.8% (Canada: 1.8%), Oceania: 8.5% (Samoa: 37.8%)</td>
</tr>
<tr>
<td><strong>Wild Collection and Further Non-Agricultural Areas</strong></td>
<td>2017: 42.4 million hectares</td>
<td>Africa: 14.4 million ha (Zambia: 6 million ha), Asia: 4.3 million ha (India: 1.8 million ha), Europe: 18 million ha (Finland: 11.6 million ha), Latin America: 4.3 million ha (Mexico: 1.3 million ha), North America: 289,027 ha (USA: 205,534 ha), Oceania: 920,688 ha (Australia: 919,919 ha)</td>
</tr>
<tr>
<td><strong>Producers</strong></td>
<td>2017: 2.9 million producers</td>
<td>Africa: 815,070 (Uganda: 210,352), Asia: 11 million (India: 835,000), Europe: 397,509 (Turkey: 75,067), Latin America: 455,749 (Mexico 210,000), North America: 19,017 (USA: 14,217), Oceania: 26,750 (Papua New Guinea: 12,749)</td>
</tr>
</tbody>
</table>

1 Where the designation “country” appears in this book, it covers countries and territories, see UNSTAT website http://unstats.un.org/unsd/methods/m49/m49regin.htm

---

© FiBL 2019
More information: www.organic-world.net

Source: FiBL survey 2019, based on national data sources and data from certifiers

*Global market: Ecovia Intelligence (formerly Organic Monitor) 2019*
Our Action Group

Regional Bodies
- IFOAM Agríbio Mediterrâneo
- IFOAM America Latina
- IFOAM Euro-Asia
- IFOAM South Eastern Europe
- IFOAM North America

National Bodies
- IFOAM France
- IFOAM Iran
- IFOAM Japan

Members
- General Assembly
- World Board
- Office

Sector Platforms
- IFOAM Animal Agriculture Alliance
- IFOAM Aquaculture
- IFOAM Seeds Platform
- IFOAM Technology Innovation Platform

** IFOAM - Organics International is a shareholder with 26% in 2018
*** Daughter Company
Our Regional Bodies

IFOAM Agribiomediterraneo (ABM) worked collaboratively with other regional bodies, namely with the IFOAM EU on the CAP reform, with IFOAM Asia for the Organic Youth Forum and IFOAM Iran for the Organic Festival. It channelled efforts into membership retention and acquisition, as well as establishing a department to deal with EU programs and funding.

In 2018 the IFOAM EU office celebrated its 15th anniversary in Brussels. To add the celebratory mood, the European Court of Justice ruled that new genetic engineering techniques are GMOs and must therefore be regulated as such, something IFOAM EU had actively advocated for.

Further, the SOLMACC project (Strategies for Organic and Low-input Farming to Mitigate and Adapt to Climate Change) was concluded, demonstrating that optimized farming practices can have a positive impact on tackling climate change. The Common Agriculture Policy (CAP) and organic regulation were other foci of the year, ensuring that all European legislation with a potential impact on the organic food chain, considers the interests of the organic movement.

2018 saw the largest gathering of the organic community in Asia in the city of Bislig, Surigao del Sur, Philippines, to celebrate the events of the 3rd Organic Asia Congress. A record-breaking 2,150 participants from 24 countries participated in the week-long event.

IFOAM Asia’s most successful initiative, the Asian Local Governments for Organic Agriculture (ALGOA), saw a splendid growth of membership from 83 members to 204 members in 2018 under the full support of Goesan County, South Korea.

World Board member Julia Lernoud at the Youth Forum, part of the Organic Asia Congress in the Philippines
IFOAM Latin America worked in collaboration with Latin American stakeholders to host the Colombia Orgánica exposition and conference. It was also involved in the National Organic Forum of Public Politics in Mexico, as well as the first international organic symposium in Auracania, Chile, where Organic 3.0 was widely discussed.

IFOAM North America accomplished all its core organizational development and is now a recognized legal entity with tax-exempt status.

Over 20 IFOAM North America affiliates met at Expo West in Anaheim. IFOAM North America also had a presence at Expo East in Baltimore and several other events related to organic agriculture, e.g. the Ecological Farmers of Ontario and Eastern Canadian Organic Seed Growers conferences and the Atlantic Canadian Organic Regional Network’s conference.

Our National Bodies

Collaboration and synergies led the efforts of IFOAM Iran in 2018 and brought multiple events to Tehran: Together with the Iran Organic Association, IFOAM Iran published four editions of the Organic Agriculture Magazine. A workshop on organic poultry in September, 2018, organized with the Iran Organic Association, Kosar Agricultural Foundation, Shahhid Beheshti University, and Tarbiat Moddares University, aimed to promote best practices in organic poultry production.

The 11th Tehran Organic Festival sought to engage with a wider audience. It was organized in cooperation with the Fruit and Vegetables Organization of the Municipality of Tehran.

IFOAM Japan launched a new website in 2018 and participated in several seminars in a bid to reach out to new stakeholders. Planned activities aim at helping local communities sustain themselves by promoting organic agriculture and creating opportunities to expose young people to organic agriculture.

Developing common positions and promoting them among concerned parties, especially in an EU context, was a focus in 2018. Members of IFOAM France also dedicated special efforts to the planning of the Organic World Congress 2020, to be held in Rennes.

Save The Date!

ISAN represents the SADEC countries (Angola, Botswana, Democratic Republic of the Congo, Lesotho, Malawi, Mauritius, Mozambique, Namibia, Swaziland, Tanzania, Zambia, Zimbabwe, South Africa, Seychelles) and works to develop the organic agro-ecological sector in Southern Africa.

IFOAM Euro-Asia saw organic agriculture being further embraced as the Government and the Parliament of Kyrgyzstan decided that organic agriculture should be a key instrument for the development of the country between 2018 - 2028.

ISAN

20th Organic World Congress & General Assembly 2020 FRANCE
Our Sector Platforms

INOFO started a vision and capacity-building project with one workshop in the Philippines and another one in Senegal. This was followed by the organization of a successful farmers’ track in the 4th African Organic Conference, held in Dakar, Senegal.

On February 16, 2018, the sixth Science Day took place at BIOFACH, the leading global organic trade fair, in Nuremberg, Germany. The event was a joint initiative of TIPI, the Technology Innovation Platform of IFOAM - Organics International and TP Organics, the European Technology Platform for Organic Food and Farming. While TP Organics organized a session on Organics in Future EU Research & Innovation Policy, TIPI discussed state-of-the-art advances in technology as well as research gaps in organic systems in the global south.

Together with the University of Hohenheim and Naturland the IFOAM Apiculture Forum prepared the 5th International Conference on Organic Apiculture, which would take place in early 2019 in Stuttgart, Germany. Beekeepers, scientists, and experts gathered to discuss beekeeping and honeybees in the context of social, economic and environmental challenges.

The IAHA Steering Committee started preparing its participation at the Organic World Congress in 2020, where it will host a pre-conference. For this purpose, preliminary explorations with researchers from two EU CORE Organic projects and the French organizers took place. The aim is to provide a platform to present project results and facilitate greater exchange between researchers, advisors and farmers engaged in organic animal husbandry.

The IFOAM Aquaculture Forum is a group of organic aquaculture producers, certification bodies, researchers and other stakeholders. The IFOAM Aquaculture Forum aims to support activities that develop the organic aquaculture sector and facilitate information exchange between members of IFOAM – Organics International.

The Seeds Platform also constitutes a hub for the diffusion and sharing of information on existing projects to provide examples and create general awareness on the topic. The goal will be to create a network for exchanging success stories and bring together people with experience in different fields and contexts.

Related Organizations

IOAS remains committed to continuous innovation and improvements to our organic oversight systems to better ensure that our growth continues with all our integrity.

bioC has broadened its international reach and now cooperates with 46 certification bodies worldwide. bioC now features over 100,000 certificates from about 80,000 organic operators. This includes information on national regulations, as well as private standards by country. In Austria, Great Britain and Ireland, bioC is used as the directory for organic operators. Further, bioC improved its databank with customized services to enable companies to receive a complete and continuously updated information and monitoring service that checks the regulatory compliance of certified suppliers’ goods in their systems.
Change for Good: Our Work in a Nutshell

Local Action for Global Change

With our local partners we build on existing knowledge to empower communities and effect positive change. We highlight three of our activities that through local action contribute towards the attainment of the Sustainable Development Goals and provide an example to inspire replication globally.

Phase I. of the Nutrition in Mountain Agro-ecosystems (NMA) Project culminated in the creation of a digital platform to connect rural service providers across five countries: Nepal, Pakistan, Kyrgyzstan, Ethiopia, and Peru.

By the end of 2018, this platform, known as the Mountain Agro-ecosystem Action Network (MAAN) had united more than 2,000 users, enabling them to share their experiences and best practices for improving nutrition in mountainous communities.

Through a series of 133 micro-interventions implemented by selected rural service providers, participant countries succeeded in increasing awareness around the importance of nutrition within academia, local government, and business. These micro-interventions were very successful, leading to an improved diversity of citizens’ diets. Per the Women’s Dietary Diversity Scores, every NMA participant country saw substantial increases in available food groups, expanding from 4.0 to 5.5 groups and beyond, some as high as 7.3.

As part of the project, we documented lesson learned and experiences from the field. The stories began to filter into national and global discourses, and we continued to share the NMA message. In February 2018, Helvetas Swiss

Do your little bit of good where you are; it’s those little bits of good put together that overwhelm the world.

Desmond Tutu

Intercooperation hosted the second International Conference on Nutrition-Sensitive Agriculture in Mountainous Areas in Kathmandu, Nepal. In Rome we presented the results of NMA phase one at the FAO’s Year of Fruits and Vegetables launch event. At the World Mountain Forum in Bishkek, Kyrgyzstan, we shared these stories with the global community working on mountain-related topics.
**Organic Markets for Development (OM4D)** aims to create opportunities for the smallholder farmers through their inclusion in domestic and international organic markets. It uses the opportunity of increasing demand for organic products as an engine for development to improve the livelihoods of smallholder farmers.

2018 saw the project begin with kick-off workshops in the four project countries: Ghana, Burkina Faso, Togo and São Tomé and Principe. In the first project year a stakeholder analysis was conducted, initial Participatory Guarantee System (PGS) trainings took place and PGS initiatives were identified. Furthermore, the selected value chains (cassava in Ghana, shea butter in Burkina Faso, cocoa in São Tomé and Principe and pineapple in Togo) benefitted from assistance for further development.

The **Green Innovation Centres (GIC)** for the Agriculture and Food Sector Programme of the **Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)** aim to build the capacities of GICs and local implementation partners. They support the organic sector, as well as local and export market development. They also seek to facilitate cross-country knowledge transfer, access to information, and to support change management.

In the first phase of this project, completed in 2018, we worked on didactic and shareable resources, supported policy makers, and conducted PGS trainings in several countries. Together with **FiBL** and **Naturland**, we also provided trainings on different topics linked to organic agriculture, adapted to different levels of expertise, and developed handbooks, college curricula for organic agriculture and demonstration plots with different crops. Following market studies and market evaluation missions, the consortium had the opportunity to assist with the development of the local organic market and the export market for specific organic crops. The second phase of this project will continue to offer support to India, Benin, Cameroon, Malawi, Mali, Mozambique, Togo and Zambia.
Policy Frameworks: Conduits for Change

Policies have the power to potentiate or stifle sustainable development. Our efforts have long centered on helping shape policy frameworks that are conducive to the uptake of organic agriculture and to the development of markets that help sustain communities. Our goal is therefore to build policy makers’ understanding of the importance of the right policies to support this process. We highlight some of the achievements of 2018.

“It always seems impossible until it’s done.”

Nelson Mandela

New Zealand did our long-standing call for public-private cooperation in organic policy development justice. Through an exemplary public consultation process for the development of organic regulation, the government drew on the expertise of organic sector stakeholders, showing how participatory processes can ensure buy-in and best results for all. IFOAM – Organics International supported this process through technical inputs, directly and via our members.

Following the publication of the ‘Position Paper on New Plant Breeding Techniques’ and concerted lobby efforts by IFOAM EU and other allies, the European Court of Justice (CJEU) ruled that most new plant breeding techniques must be considered Genetically Modified Organisms (GMOs). The CJEU considers “that the risks linked to the use of these new mutagenesis techniques might prove to be similar to those that result from the production and release of a GMO through transgenesis” and that “the GMO Directive is also applicable to organisms obtained by mutagenesis techniques that have emerged since its adoption”.

We will continue calling for globally applicable rigorous risk assessment and risk mitigation protocols that require full transparency, traceability, and accountability for all activities undertaken with respect to genetic engineering.

As part of the Future Policy Award on Agroecology, in partnership with the World Future Council, we highlighted policies that scale up agroecology to support the protection of life and livelihoods of small-scale food producers, ensure sustainable food production systems and implement climate resilient agricultural practices.

The 51 nominated policies from 25 countries demonstrated that with adequate policies the transition towards sustainable agriculture and food systems can be achieved, a transition that ensures healthy food for all, that overcomes social and economic inequalities and protects our environment, climate and biodiversity. The winners of the award, including the gold-winning Indian state of Sikkim going 100% organic, were celebrated in a ceremony at the FAO headquarters in Rome during the World Food Week.

Through IFOAM Asia, ALGOA (Asian Local Governments for Organic Agriculture), a pro-organic local governments movement, spearheads organic uptake in various parts of South East Asia by offering policy support and training on organic agriculture to local government officials. This is a unique example of a policy makers’ network that effectively potentiates conversion to organic.
Advocating for Change

One of our foci is to ensure that the importance of sustainable agricultural practices is conveyed at relevant international fora. As we raise awareness of how truly sustainable practices along the value chains can contribute towards the common good, of people and the planet, we effectively work towards increasing global commitment to positive change.

The results of 338 community-led solutions to connect agriculture and biodiversity, sourced from across the world, were unveiled at the launch of the Farming for Biodiversity report, in collaboration with Rare. Experiences and conclusions based on these solutions have been shared at global events including the 14th Conference of the Parties of the Convention on Biological Diversity, the 45th session of the Committee on World Food Security and FAO’s Multistakeholder Dialogue on Mainstreaming Biodiversity across Agricultural Sectors.

We successfully advocated for the approval of FAO’s Scaling up Agroecology Initiative by the Committee on Agriculture. The meeting of this committee was preceded by the 2nd Symposium on Agroecology in FAO, where IFOAM – Organics International was prominently represented by our five speakers and where we launched the special issue of the Farming Matters Magazine together with the AgriCultures Network, highlighting cutting-edge experiences in amplifying agroecological approaches.

Together with partners in the Climate Land Ambition and Rights Alliance, we launched the report Missing Pathways to 1.5°C, confining solution pathways to low-risk land-sector approaches that protect, restore and sustainably manage natural ecosystems, while respecting human rights.

With 24 European civil society organizations and in close coordination with IFOAM EU, we launched the #GoodFood4All campaign to draw EU citizens’ attention to the need for a transition to growing food in a way that nourishes soils, preserves biodiversity and protects water sources from contamination. The campaign is part of the ‘Make Europe Sustainable for All’ project aiming at mobilizing 25 million EU citizens and 4,100 key policy makers to make the transition to more sustainable lifestyles and to develop and promote policies for the concrete implementation of the Sustainable Development Goals (SDGs).

“If you want a love message to be heard, it has got to be sent out. To keep a lamp burning, we have to keep putting oil in it.”

Mother Teresa
As part of our Organic Trade and Value Chain Development in East Africa (OTEA) project, a consumer survey was conducted for the third time since 2006. The results show a stable increase in awareness of organic products in East Africa. Consumers associate these products with health and good nutrition, suggesting that efforts to educate a broader public on the benefits of sustainable production practices are beginning to bear fruit.

Another way in which we spread our messages is through our Organic Leadership Courses (OLC), Training of Trainers (ToT) and other capacity-building activities. In 2018 we held OLCs in Africa, Latin America, Asia and Europe. With a focus on farming for biodiversity, we trained 200 participants from Nepal, Kenya, Peru, Ecuador, Mexico, Vietnam and Ethiopia as part of a project conducted with Rare.

We encourage the exploration of ideas and visions for organic and facilitate exchange between participants from a variety of backgrounds. Dedicated trainers encourage peer discussions on the fundamentals of the organic sector and OLC participants are required to complete the course by submitting a development project. In 2018, close to 100 participants from around the world took their newly acquired knowledge from our Organic Leadership Courses back to their respective realities, many using their development projects as business plans for new organic ventures, ranging from the setting up of an organic association in Sweden, a project that seeks to address climate change by converting coffee producers in Central and South America to organic, to the combating of pesticide abuse through education provided via an AgriSupport Centre in Ghana.

Through capacity-building, we effectively deploy multipliers who can replicate trainings, spread our messages, raise awareness, implement projects, set up business ventures, all while garnering support for sustainable change around the world and across the value chains, from seed to plate.

The blog, launched halfway through the year aims to capture some of the experiences of the many stakeholders of our truly global movement and beyond, telling their stories and putting the people who work for change center stage. We hope to inspire many more to follow these examples and create their own pathway towards a sustainable world.

Subscribe here: www.organicwithoutboundaries.bio
Together for Change

A member organization to its core, at IFOAM – Organics International we are very aware of the importance of our friends and allies in helping fulfill our shared vision. This thinking permeates our work: We actively engage with stakeholders in and beyond our movement to achieve synergies and add value.

"A sustainable world means working together to create prosperity for all."

Jacqueline Novogratz

‘Go! Go! Go! Organic Asia! One Big Family on Innovations and Sustainability’ was the catchy slogan of the Organic Asia Congress, held in Bislig City, Mindanao (the Philippines), and masterminded by IFOAM Asia. Bislig City, the host of the conference, has a prominent organic agriculture program and aims to become the “Model Organic City in the Philippines by 2020”.

With a total of 2,150 delegates from 24 countries, it was the largest organic event of 2018 in Asia and brought together prominent stakeholders from across the sector, across the region. It featured several other organic events, notably the 5th Organic Farming Innovation Award (OFIA) Summit. The OFIA Summit, hosted by IFOAM – Organics International and the Rural Development Administration of South Korea, stressed the importance of ‘Nurturing the Culture of Innovation in Organic Agriculture’. By highlighting innovations in organic agriculture, OFIA wants to encourage their development and boost their uptake around the world.

The 1st International Conference of Wheat Landraces for Healthy Food Systems brought together researchers, farmers, millers and bakers with an interest in wheat landraces and health, as well as how landraces can offer an alternative to current industrialized farming systems and high-speed, high-volume food processing models.

This event, organized with Kamut Enterprises of Europe BVBA and the Department of Agricultural and Food Sciences of the University of Bologna, attracted 125 participants from 22 countries over the course of three
days. Participants gathered in Bologna, Italy, to share their experiences, research and knowledge on wheat landraces in general, farming systems, processing, health and research. A visit to a field trial plot showcased the 61 wheat samples that had been sent in by participants from 8 different countries, growing alongside of those also provided by the university.

Our longstanding partnership with BIOFACH continues to offer, year upon year, an opportunity for the organic sector to come together and showcase its achievements. In 2018 the world largest organic trade fair drew 3,238 exhibitors from 93 countries and 50,200 visitors from 134 countries to Nuremberg, Germany. BIOFACH provides a platform to match supply and demand, opening avenues for organic producers in global markets and thus creating real impact.

The overarching theme of the congress, ‘Next Generation’, directed the spotlight towards the issues of renewal and succession planning, not only ensuring that we develop the right leadership competencies for the sector to flourish, but also guarantee that organic principles continue to be relevant for generations to come, in line with their objectives, priorities and expectations. As the patron of the BIOFACH, IFOAM – Organics International is present at all BIOFACHs around the world, connecting with our members locally and ensuring representation of the organic movement.

We also seek to integrate relevant communities that deal with strategically relevant topics. With this in mind we joined GIZ and rare in becoming a coordinator of the thematic community ‘Agriculture and Biodiversity’ of the Panorama Platform, which aims at identifying, analyzing and scaling up biodiversity-friendly farming practices.

Similarly, we also became a Charter Member of the Global Landscapes Forum, the world’s largest knowledge-led platform on sustainable land use, dedicated to achieving the Sustainable Development Goals and the Paris Climate Agreement.
Our activities around the globe allow us to meet remarkable individuals who, through their work in their respective communities, support our vision of truly sustainable agriculture, its value chains and consumptions. We take two such examples from our projects, Nutrition in Mountain Agro-Ecosystems (NMA) and Organic Markets for Development (OM4D) and invite you to meet two of our ‘agents of change’ whose messages inspire others to embrace positive change.

Passion, Principles, Perseverance & Pineapples

SOLIM GNEBI is a young Togolese entrepreneur. She works in northern Togo with the Notsé communities (Atchokou-Dalia region), most of whom are pineapple producers. Solim has been very active in organizing the local communities; she is working with five local cooperatives in Lolognon, Dalia, Nagnomidou, Assileassimé and L’bamhom. Solim regularly provides advice, has managed to organize various trainings, equips communities with the initial organic planting material and has offered general support in their conversion to organic.

“My first exposure to organic agriculture was through my big brother’s organic fruit export company. I used to help out during my vacations and that is how I became acquainted with organic practices and their benefits.

In 2014, I moved to Notsè in the Haho prefecture, a rural area 95 km north of the capital Lomé after my husband had to relocate for his work. It was the first time that I was living in a rural area and I noticed that around 90% of the population was made up of farmers who excessively used chemical herbicides and fertilizers. Knowing the threat that they represented not only to the environment but also to the farmers, I decided to promote organic agriculture in Haho by working directly with the producers. I chose organic agriculture because I know that it offers rural communities the opportunity to improve their situation. In Haho, conventional agriculture is reaching its limits: The soils are increasingly depleted and income has dropped.

Solim Gnebi, organic agriculture entrepreneur (Togo)
The vast majority of the rural population is farmers. If we do not propose an innovative alternative to save our agriculture, our rural communities will be faced with extreme poverty and our rural areas will be abandoned by the youth. This is why I believe that organic agriculture is becoming an imperative.

I use pineapples to showcase the potential of organic agriculture. Thanks to my project SOLARIS, Haho has been put on the map as one of the important pineapple-growing regions of Togo. The Organic Markets for Development project supports, through SOLARIS, the communities in the Haho prefecture.

With a view to respecting the principle of health, I regularly raise awareness among members of the communities about the negative impact of chemical products for agriculture on their health, the health of the soil and the health of consumers. I am currently working with people involved in the promotion of organic agriculture to identify effective organic fertilizers or best practices to guide producers away from conventional agriculture.

Through the principle of ecology, I explain the usefulness of trees and the role of microorganisms on their farms to them. On the fields where trees had been destroyed, they have started replanting trees and have stopped burning their land.

With regards to principle of care, I encourage farmers to adopt practices like crop rotation to help combat erosion and preserve their plots of land for generations to come.

By adhering to the principle of fairness I want to prove to producers in the communities where I work that organic agriculture can considerably improve people’s socioeconomic reality.

I believe that my work contributes to a positive change in people’s lives. What is encouraging is that people are more and more open to the idea of going organic. Producers no longer burn their land and have embraced planting trees. They are feeling hopeful that the quality of their lives will be improved - even if it’s not harvest time yet - because they know that they have a guaranteed market.”

Find out more on OM4D at [www.ifoam.bio/OM4D](http://www.ifoam.bio/OM4D)
Nutrition for All

CHETANA MALLA SHAHI is a rural service provider and school principal at the Shree Pashupati Basic School in Ema village. Situated in the Mugu district of rural mid-west Nepal, her home is remote and surrounded by some of the world’s most rugged mountains, limiting access – particularly to diversified food crops. When Chetana learned that many inhabitants in her village, although actively engaged in farming, were not growing a diversity of crops and had limited access to animal protein as well as fruit, she was motivated to change the situation.

“...My efforts originated with the school where I teach and in nearby villages, and I began by providing the students’ guardians and our teachers with theoretical and practical knowledge to cultivate their own fruits and vegetables. My initiative recognized schools as an essential avenue to share information about agriculture and raise awareness around the value of good nutrition, especially for mothers and children. Sixty seven percent of households in my village are female. At the outset of my efforts, villager attendance was low, but with the enlistment of local experts and female community health volunteers, word spread, confidence grew, and people began to come. Today, our school is a role model in promoting nutrition-sensitive agriculture and its curriculum includes lessons on the subject every first and last Friday of the month. Beyond school grounds, we worked to provide village households with agricultural inputs, such as seeds and cultivation equipment, to establish their own individual kitchen gardens. Those families that did set up their own gardens are now known to sell their surpluses at the local market. Some families are also switching from growing tobacco to growing vegetables while others are beginning to incorporate more fruits, pulses, meat, and egg into their diets.

In addition to my trainings, I helped secure land for a diversified school nutrition garden, which contributes to daily school meals. The garden features healthy vegetables such as carrots, radishes, tomatoes, broad leaf mustard, spinach, cauliflower, cabbage, pumpkin, as well as fruits such as apples and peaches. As time passes, I am noticing a gradual change in school nutritional habits. Noodles and biscuits are being replaced with healthier food items and our school now purchases locally-grown produce. The community also understands and appreciates the value of higher-quality student meals.

My campaigns are known as ‘One School, One Nutrition Garden’ and ‘One House, One Kitchen Garden’. As newly appointed Nutrition Coordinator at the district level for the Multi-sector Nutrition Plan (MSNP), I want to see nutrition gardens at all schools in the district. My wish is coming to fruition with support from the District Education Office. Having seen the success of our school’s work, the office decided to support the up-scale of school nutrition education to other schools in the district. 11 schools in Mugu now have nutrition gardens.

My efforts have even changed my nutritional habits. In my own home, I now raise ducks, keep honeybees, and tend to my very own nutrition garden.”

Find out more on the Nutrition in Mountain Agro-Ecosystems project at: www.ifoam.bio/NMA
7

Financial Statement & Thanks

Activities (€ x 1000)

<table>
<thead>
<tr>
<th>INCOME</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Supply</td>
<td>2,319</td>
<td>1,863</td>
</tr>
<tr>
<td>Demand</td>
<td>303</td>
<td>531</td>
</tr>
<tr>
<td>Policy &amp; Guarantee</td>
<td>449</td>
<td>388</td>
</tr>
<tr>
<td>Governance</td>
<td>407</td>
<td>447</td>
</tr>
<tr>
<td><strong>SUBTOTAL</strong></td>
<td><strong>3,478</strong></td>
<td><strong>3,229</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Supply</td>
<td>1,911</td>
<td>1,686</td>
</tr>
<tr>
<td>Demand</td>
<td>353</td>
<td>585</td>
</tr>
<tr>
<td>Policy &amp; Guarantee</td>
<td>547</td>
<td>396</td>
</tr>
<tr>
<td>Governance</td>
<td>530</td>
<td>471</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>3,341</strong></td>
<td><strong>3,138</strong></td>
</tr>
</tbody>
</table>

ANNUAL NET INCOME 137 91

Nature of Cost

**INCOME AND EXPENSES (€ X 1000)**

<table>
<thead>
<tr>
<th>INCOME</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions and fees</td>
<td>377</td>
<td>406</td>
</tr>
<tr>
<td>Donations</td>
<td>16</td>
<td>31</td>
</tr>
<tr>
<td>Other income</td>
<td>765</td>
<td>651</td>
</tr>
<tr>
<td>Income from projects</td>
<td>2,319</td>
<td>2,140</td>
</tr>
<tr>
<td>Interest income</td>
<td>1</td>
<td>1</td>
</tr>
</tbody>
</table>

**EXPENSES**

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personnel expenses</td>
<td>1,447</td>
<td>1,228</td>
</tr>
<tr>
<td>Depreciation</td>
<td>7</td>
<td>3</td>
</tr>
<tr>
<td>Administrative expenses</td>
<td>96</td>
<td>97</td>
</tr>
<tr>
<td>Other expenses</td>
<td>230</td>
<td>255</td>
</tr>
<tr>
<td>Project expenses</td>
<td>1,561</td>
<td>1,556</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>3,478</strong></td>
<td><strong>3,229</strong></td>
</tr>
</tbody>
</table>

RESULT BEFORE TAXES 137 91

Tax refund 0 0

ANNUAL NET INCOME 137 91

| Retained earnings brought forward | 91 | 79 |
| Liquidation from appropriated reserves | 633 | 554 |
| Transfer to appropriated reserves | -724 | -633 |
| Net retained earnings            | 137 | 91 |

**BALANCE SHEET (€ X 1000)**

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Fixed assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Assets</td>
<td>42</td>
<td>43</td>
</tr>
<tr>
<td>B. Current assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading stock</td>
<td>5</td>
<td>5</td>
</tr>
<tr>
<td>Other current assets</td>
<td>262</td>
<td>758</td>
</tr>
<tr>
<td>Bank accounts</td>
<td>2,044</td>
<td>1,985</td>
</tr>
<tr>
<td>C. Prepaid expenses</td>
<td>322</td>
<td>96</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>2,676</strong></td>
<td><strong>2,887</strong></td>
</tr>
</tbody>
</table>

LIABILITIES

| A. Equity |        |        |
| Appropriate reserves | 633    | 542    |
| Net retained earnings | 137    | 91     |
| B. Provisions |        |        |
| Other provisions | 59     | 20     |
| C. Liabilities |        |        |
| Trade payables | 184    | 252    |
| Other liabilities | 44     | 44     |
| C. Accrued expenses | 1,619  | 1,938  |
| **TOTAL** | **2,676** | **2,887** |

**CO2 Compensation:**

In 2018 we compensated 93 tonnes of CO2 and are working towards full CO2 compensation in 2019.

**Annual Salary Scheme**

The wage ratio is 3.15 (highest/lowest)

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>MIN</th>
<th>STANDARD</th>
<th>MAX</th>
</tr>
</thead>
<tbody>
<tr>
<td>Staff</td>
<td>26,400</td>
<td>31,200</td>
<td>50,400</td>
</tr>
<tr>
<td>Head of department special expert</td>
<td>48,000</td>
<td>54,000</td>
<td>72,000</td>
</tr>
<tr>
<td>Executive director</td>
<td>73,200</td>
<td>85,200</td>
<td>98,000</td>
</tr>
</tbody>
</table>

* Whole statutory statement 2017 audited by PwC, Cologne, Germany
* For computational reasons, rounding differences can occur in the tables.
Finances of Self-Organized Structures

<table>
<thead>
<tr>
<th>REGIONAL BODIES</th>
<th>INCOME in €</th>
<th>EXPENDITURES in €</th>
<th>RESERVES in €</th>
</tr>
</thead>
<tbody>
<tr>
<td>IFOAM AgroBioMediterranee</td>
<td>7,500</td>
<td>2,281</td>
<td>4,881</td>
</tr>
<tr>
<td>IFOAM America Latina</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>IFOAM EU</td>
<td>2,174,719</td>
<td>2,153,417</td>
<td>21,301</td>
</tr>
<tr>
<td>IFOAM Euro-Asia</td>
<td>105,452</td>
<td>105,452</td>
<td>0</td>
</tr>
<tr>
<td>IFOAM North America</td>
<td>10,069</td>
<td>6,536</td>
<td>7,519</td>
</tr>
<tr>
<td>IFOAM Asia</td>
<td>289,740</td>
<td>279,650</td>
<td>36,800</td>
</tr>
<tr>
<td>IFOAM Southern African Network</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NATIONAL BODIES</th>
<th>INCOME in €</th>
<th>EXPENDITURES in €</th>
<th>RESERVES in €</th>
</tr>
</thead>
<tbody>
<tr>
<td>IFOAM France</td>
<td>8,200</td>
<td>5,015</td>
<td>0</td>
</tr>
<tr>
<td>IFOAM IRAN</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>IFOAM Japan</td>
<td>13,473</td>
<td>15,850</td>
<td>7,925</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SECTOR PLATFORMS</th>
<th>INCOME in €</th>
<th>EXPENDITURES in €</th>
</tr>
</thead>
<tbody>
<tr>
<td>IFOAM Aquaculture Forum</td>
<td></td>
<td></td>
</tr>
<tr>
<td>IFOAM Apiculture Forum</td>
<td></td>
<td></td>
</tr>
<tr>
<td>IFOAM Animal Husbandry Alliance</td>
<td></td>
<td></td>
</tr>
<tr>
<td>IFOAM Seeds Platform</td>
<td></td>
<td></td>
</tr>
<tr>
<td>INOFO</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TIPI</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>RELATED ORGANIZATIONS</th>
<th>INCOME in €</th>
<th>EXPENDITURES in €</th>
</tr>
</thead>
<tbody>
<tr>
<td>bioC</td>
<td>52,873</td>
<td>27,398</td>
</tr>
<tr>
<td>IOAS</td>
<td>882,045</td>
<td>787,830</td>
</tr>
</tbody>
</table>

### Strategic Partners

**BIOFACH**

**FiBL**

WE THANK ALL OUR AFFILIATES, DONORS, CLIENTS, SUPPORTERS & VOLUNTEERS!

### Projects

**Over 500,000 €**
- SDC, Switzerland
- Ministry of Foreign Affairs, Netherlands
- EU Commission Belgium
- SIDA, Sweden
- GIZ, Germany
- Rural Development Administration, South Korea
- Leopold Bachmann Stiftung, Switzerland
- Kamut Enterprises of Europe BVBA, Belgium
- Affilias, USA
- Bio Suisse, Switzerland
- FIBL, Switzerland
- Secretariat of the Pacific Community, Fiji
- Rapunzel, Germany
- Demeter, Germany
- Beijing Organic & Beyond Corporation, China

**50,000-160,000 €**
- Nürnberg Messe GmbH, Germany
- IOAS, USA
- Little Charity, UK
- Ministry of Agriculture & Livestock, Madagascar
- ADA Office Yerevan, Armenia
- Fédération Nature & Progrès, France
- Bio Suisse, Switzerland
- Fress Ltd, Bosnia and Herzegovina
- Ministry of Agriculture Bhutan, Bhutan
- IOIA, USA
- Middle East Organic & Natural Product Expo, UAE

**10,000-50,000 €**
- GIZ GmbH, Germany
- Play Travel GmbH Hochschule Weihenstephan-Troisdorf, Germany
- Zimbabwe Organic Producers & Promoters Association, Zimbabwe
- Navdanya International Onlus, India
- Korea Agro-Fisheries & Food Trade Corp., South Korea
- J&L Internationale Handels- und Beratungsgesellschaft, Germany
- France Chine Développement International, France
- ZLF Chinahandel Reisen Kultur GmbH, Germany
- Kim, Soung-ja/YS Tours, China
- Xiamen Phoenix Originally Exhibition, China
- LHMK Enterprise B.V., Netherlands
- California Certified Organic Farmers, USA
- Diayutai Food Biotechnolgy Co. Ltd., China
- The Vietnam Certification Center, Vietnam
- Ecowellness Group, Germany

**100-1,000 €**
- GIZ, Germany
- Germany, Play Travel GmbH Hochschule Weihenstephan-Troisdorf, Germany
- Zimbabwe Organic Producers & Promoters Association, Zimbabwe
- Navdanya International Onlus, India
- Korea Agro-Fisheries & Food Trade Corp., South Korea
- J&L Internationale Handels- und Beratungsgesellschaft, Germany
- France Chine Développement International, France
- ZLF Chinahandel Reisen Kultur GmbH, Germany
- Kim, Soung-ja/YS Tours, China
- Xiamen Phoenix Originally Exhibition, China
- LHMK Enterprise B.V., Netherlands
- California Certified Organic Farmers, USA
- Diayutai Food Biotechnolgy Co. Ltd., China
- The Vietnam Certification Center, Vietnam
- Ecowellness Group, Germany

In kind contributions:
- City of Bonn (office), Hanspeter Schmidt (legal advice), Amy Bradsher (work on true cost accounting paper), Frank Eyhorn (World Board travel and accommodation), Lebensbaum, Rapunzel, Alaryk, Neumarkter Lamsbräu, Byodo Naturkost GmbH, Riedenburger Brauhaus, Ecovin, Guayapi, Bionade (food/ drink supplies).
SAVE THE DATES

2020

21-22 SEPTEMBER  PRE-CONFERENCES
22 SEPTEMBER      OPENING CEREMONY (IN THE EVENING)
23-25 SEPTEMBER   CONFERENCES
26-27 SEPTEMBER   TOURS AND VISITS / GENERAL ASSEMBLY
                   OF IFOAM - ORGANICS INTERNATIONAL (FOR MEMBERS ONLY)

Organic World Congress 2020
FRANCE

SEPTEMBER 21ST TO 27TH, 2020 IN RENNES
AT THE COUVENT DES JACOBINS • RENNES MÉTROPOLE CONFERENCE CENTRE

just 90 minutes from Paris

www.owc.ifoam.bio/2020